

# UNITS	TYPE	AVERAGES			ADR		REVENUE RANGE**	
		Gross Revenue	Rented Nights	+ Owner Nights	LOW*	HIGH	LOW	HIGH
Northstar Village								
3	L1	\$37,136	122	17	\$277	\$317	\$35,553	\$38,319
6	L2	\$43,139	129	6	\$313	\$362	\$35,393	\$47,259
5	V1	\$37,421	172	10	\$213	\$220	\$28,924	\$44,169
20	V2	\$34,103	144	1	\$218	\$254	\$27,757	\$38,915
Aspen Grove								
1	LB	\$26,000	144	39	\$181	\$181	\$26,000	\$26,000
16	SB	\$27,492	172	7	\$154	\$171	\$22,065	\$32,259
13	XB	\$29,830	122	18	\$212	\$278	\$26,126	\$34,942
1	2B	\$36,611	156	9	\$235	\$235	\$36,611	\$36,611
7	3B	\$34,607	100	19	\$301	\$369	\$30,252	\$37,546
1	4B	\$20,049	46	52	\$433	\$440	\$11,888	\$28,209
Gold Bend								
6	XB	\$25,446	100	24	\$222	\$283	\$19,476	\$27,120
6	2B	\$27,999	117	8	\$224	\$249	\$16,830	\$40,892
7	3B	\$30,682	88	16	\$315	\$367	\$20,792	\$40,688
2	4B	\$43,915	95	18	\$435	\$488	\$39,994	\$47,837
Indian Hills								
8	XB	\$23,866	100	30	\$210	\$255	\$13,619	\$31,561
5	3B	\$24,903	72	13	\$294	\$392	\$18,836	\$30,776
Ski Trails								
4	XS	\$37,942	111	6	\$329	\$358	\$31,740	\$41,735
2	XT	\$40,017	111	21	\$359	\$363	\$32,639	\$47,394
12	1S	\$24,376	111	13	\$192	\$267	\$13,453	\$32,140
8	1T	\$27,497	119	15	\$172	\$261	\$20,066	\$33,954
2	2S	\$29,138	99	5	\$278	\$306	\$19,751	\$38,525
1	3S	\$45,674	95	8	\$481	\$481	\$45,674	\$45,674
Houses								
1	3/2	\$55,210	97	2	\$569	\$569	\$55,210	\$55,210
1	3/3	\$35,135	68	24	\$517	\$517	\$35,135	\$35,135
1	4/2	\$33,006	50	4	\$660	\$660	\$33,006	\$33,006
3	4/3	\$48,624	60	27	\$654	\$878	\$14,392	\$71,105
1	5/3	\$54,369	67	0	\$811	\$811	\$54,369	\$54,369
1	5/4	\$54,016	53	6	\$1,019	\$1,019	\$54,016	\$54,016
1	5/5	\$87,619	62	37	\$1,413	\$1,413	\$87,619	\$87,619

Abbreviations:

- L1 - Loft w/ 1 bed
- L2 - Loft 2/ 2 beds
- V1 - Hotel Style 1 bed
- V2 - Hotel Style 2 beds
- LB - Loft Bedroom
- SB - Studio
- XB - 2 bed, 2 bath
- 2B - 2 bed 1 bath
- 3B - 3 bed, 2 bath
- 4B - 4 bed, 2 bath
- XS - 2 bed, 2 bath
- XT - 2 bed, 2 bath trailside
- 1S - 1 bed, 1 bath
- 1T - 1 bed, 1 bath trailside
- 2S - 2 bed, 2 bath
- 3S - 3 bed, 2 bath

* Low includes stay and ski free calculation and all other discounts offered to guests

** Factors include guest requests and amount of HO usage, length on program.