



**NORTHSTAR-AT-TAHOE
Gross Rental Revenue Report - 2016/2017**

	SIZE	AVERAGES			Average Rate	REVENUE RANGE	
		Gross Revenue	Rented Nights	+ Owner Nights	ADR	LOW	HIGH
Northstar Village							
	C1	\$61,443	145	3	\$423	\$56,000	\$63,000
	XC	\$66,895	123	57	\$544	\$63,417	\$69,384
	HR/1BD	\$37,224	174	3	\$214	\$31,057	\$41,430
	HR/2BD	\$35,458	163	2	\$218	\$28,140	\$41,259
	Loft/1BD	\$39,161	132	3	\$297	\$33,056	\$45,064
	Loft/2BD	\$41,380	143	18	\$287	\$26,381	\$49,367
Aspen Grove							
	SB	\$27,652	165	8	\$179	\$22,083	\$35,356
	2/1	\$26,672	100	30	\$269	\$21,592	\$31,773
	2/2	\$29,877	104	15	\$289	\$24,550	\$38,362
	3/2	\$33,003	81	44	\$385	\$28,816	\$37,111
	4/2	\$26,658	58	37	\$449	\$18,245	\$35,071
Gold Bend							
	2/1	\$29,218	109	14	\$270	\$25,632	\$41,384
	2/2	\$24,500	82	23	\$298	\$20,291	\$30,745
	3/2	\$31,236	79	11	\$406	\$24,486	\$36,364
	4/2	\$41,264	84	8	\$491	\$38,214	\$43,871
Indian Hills							
	2/2	\$23,983	77	29	\$314	\$16,959	\$29,889
	3/2	\$26,137	70	14	\$385	\$16,797	\$36,581
Ski Trails							
	1/1	\$27,483	116	17	\$237	\$19,406	\$44,860
	1/1(T)	\$28,031	106	14	\$260	\$22,055	\$31,989
	2/1	\$39,169	121	0	\$324	\$37,114	\$40,099
	2/1(T)	\$35,015	98	13	\$357	\$33,668	\$37,812
	2/2	\$39,794	107	5	\$373	\$37,121	\$43,185
	2/2(T)	\$42,563	100	13	\$425	\$38,562	\$43,955
Houses							
	3bd	\$28,415	48	20	\$585	\$18,124	\$38,059
	4bd	\$36,791	52	17	\$710	\$28,475	\$41,147
	5/6bd	\$54,877	44	19	\$1,221	\$22,594	\$110,619

Abbreviations:

- C1 --- Catamount 1 Bedroom
- XC --- Catamount 2 Bedroom
- HR/1BD -- Hotel Room w/ 1 queen bed
- HR/2BD --- Hotel Room w/2 queen beds
- SD --- Studio
- AL --- Aspen Grove Loft Unit
- (T) --- On the ski trail

- * Low includes stay and ski free calculation and all other discounts offered to guests
- ** Factors include guest requests and amount of HO usage, length on program.